

Metropolitan Capital Real Estate

is Abu Dhabi's premier brokerage, which was established as a part of the Metropolitan Group in 2018.

From rentals and sales to mortgages and financial consultancy, the company offers a full range of real estate services to local and overseas clients.

About Metropolitan Group

Metropolitan Capital Real Estate is a member of the Metropolitan Group, which was founded in 2008.

With 10 offices across the Emirates and beyond, Metropolitan Group is the largest locally-based independent broker.



The group comprises two more full-service agencies: Metropolitan Premium Properties (Dubai), Luxury Immobilien GmbH (Vienna).

Additionally, there are the following companies providing back support: Metropolitan Consulting FZE, which renders personal and corporate legal advice in the UAE and Benchmark Brokers – a mortgage advisory firm.

Specializing in luxury housing the Metropolitan team has consistently delivered exceptional results.

Thus, the Group's overall performance for the first half of 2021 has resulted in over **AED 2.5B in transactions**



The Metropolitan Group team includes over 250 employees, speaking more than 15 languages.

Their multi-nationality team makes them extremely relatable to a wide pool of customers and helps to provide an unparalleled expertise complemented by excellent market knowledge.

The joint work of 40 in-house marketing professionals allows both their employees and clients to gain access to the purchasing trends, and enables the company to forecast activity in the marketplace and stay ahead on the curve.

Both Metropolitan Capital Real Estate and Metropolitan Premium Properties are accredited with all major developers in the UAE.

Metropolitan's performance is highly recognized and each year the Metropolitan' companies are included into the TOP 5 of the best brokerages with the most reputable developers in the UAE; Aldar, Emaar, Meraas, Dubai Properties, Imkan and many others.

Metropolitan Group is committed to serving the markets of the UAE and Austria (Vienna). Keeping future growth in mind, the company plans to bring its name and values far beyond these countries.



Our Services

The main focal areas for Metropolitan Group in the UAE are the cities of Abu Dhabi and Dubai.

In Abu Dhabi's emerging marketplace, the company works successfully in the fields of leasing, secondary/ready and off-plan (under construction) housing.



Dedicated agents are on hand to guide customers through the entire procedure of renting a home, for either a long period of time, for vacations, business trips or leasing an office.

Compliance with all requirements of the Abu Dhabi Municipality are guaranteed. Along with property to rent, marketing, and tenants search, there is a special property management service for landlords.

This service helps to maximize real estate commercial potential and ensures protection of the interests of all parties involved.



The company provides efficient support for sales transactions in Abu Dhabi's secondary market.

For buyers, the company conducts due diligence for properties in question by drawing up contracts and checking the verification of the property rights of the owner.

For sellers, the company offers advanced marketing tools by placing listings on Propertyfinder, Dubizzle, etc. and enabling exclusive sales off market.



Thanks to exclusive partnerships with all the major UAE developers, Metropolitan has at its disposal the most comprehensive portfolio of existing off-plan projects, including exclusive offers and the latest launches.

Clients that are interested in new developments get full disclosure and honest assessments; since all the information regarding the developer, the projects, ownership rights and more are checked by the company with the real estate register.

To save the time of overseas buyers, the authorized Metropolitan brokers can act on behalf of the client as the Power of Attorney while processing sales transactions.





The Metropolitan agencies effectively collaborate with leading developers and international investors to create the most coveted properties in the UAE's marketplace.

The Group has a separate business unit for deal with investment consulting. This division oversees customers' financial needs and offers optimized solutions for investment strategy, strategic alliances, acquisitions of properties and other capital assets.

Metropolitan serves the entire real estate market in Dubai. The company conducts all types of real estate transactions for individual and corporate customers:

- residential and commercial lettings
- disposals of properties from the developer
- resales
- as well as off-plan and land sales.

Along with this, the company conducts property evaluations and hand-overs and offers property management and mortgage financing.



The in-house service company Benchmark Mortgage Brokers

provides an array of financial tools for investors and end-users to fund property acquisition with the UAE banks.

These include acquiring a new mortgage, construction loans, cash-out on a fully paid property, mortgage refinancing with another lender and more.



Metropolitan Consulting provides expert support for companies and individuals in place of immigration, legal advisory and corporate law.

- Using tried and tested methods developed from over 10 years of hands-on experience, the consultancy has helped hundreds of companies to register businesses in the UAE, open bank accounts and find tax solutions.
- Metropolitan Group provides opportunities to become a true citizen of the world via investment programmes and connections into international markets.
- The Group maintains a corporate office in Vienna, Austria, specializing in property sales, lettings and management for residential and commercial properties.
- Locally-based experts provide custom-tailored services for international clientele from the conceptual stage to the final product.



Metropolitan Capital Real Estate in Numbers

Metropolitan Capital Real Estate is the most rapidly developing and dynamic real estate company in Abu Dhabi.

After an impressive start back in 2018 the brokerage has been consistently improving its operational performance.



Key Numbers:

Over 5,000 sq. ft.

Metropolitan Capital occupies over 5,000 sq. ft of office space in the prime locality close to the city center.

AED 400 million

The cumulative value of sales transactions for the ending of 2020 achieved more than AED 400 million.

50 certified Brokers

The Metropolitan Capital team comprises 50 certified brokers as of the beginning of 2021. Each agent is assigned to a certain area of the capital.

Over 3 years

For over 3 years, Metropolitan Capital has helped over 1,200 of clients resulting in 1,000 deals.

More than twofold

Financial results for the 1st half of 2021 outweighed the respective data for H1 2020 more than twofold.

Up to 150 Experts

To extend its home and international reach the company aims to enlarge the brokers' network up to 150 experts by 2022.

House Proud

The quality of services, approach to customers and brand marketing of Metropolitan Capital Real Estate is independently validated by the acknowledgement of industry awards.

Since the company entered the first accolade in the year of inception the company has kept on winning.

To date, award-winning credentials contain:

- Agency of the Month – adjudged by Bayut portal (3 times)
- TOP 5 performing agencies – Aldar Annual Brokers Award (each year since 2018)
- Rising Star for 2020 – Property Finder Real Estate Awards



Focus on the Company

Metropolitan Capital Real Estate focuses on creating the best experience for customers and highly values and respects its employees.

By helping the agents be exceptional in what they do the company ensures that customers receive the best service.





The Metropolitan Capital's team comprises talented, well-educated and hard-working professionals. Their aspiration to go above and beyond allows them to achieve excellent results.

The agents have already earned the reputation for tending to every need involved with all transactions, whether big or small.

As per Google and FeeFo review statistics, Metropolitan Capital Real Estate provides the best customer service in Abu Dhabi within the real estate industry.



The global approach draws a distinctively international audience. As per the developers' statistics for Abu Dhabi, Metropolitan Capital is an industry-leading broker, who makes great client introductions across borders.

The Metropolitan Capital Real Estate's latest gains include:

- The fastest-growing share for secondary market transactions in Abu Dhabi in 2021.
- Industry leader in off-plan sales.
- Best performance in all freehold areas in Abu Dhabi

